## **Participation Criteria:**

- Industry participants must be licenced with Tourism Nova Scotia
- Experiences and experience packages must be "authentically" Cape Breton Island
- Participants must be able to provide the required information by the stated timeline below
- Experiences or experience packages must include a price point

## Participants will receive the following benefits:

- Distribution of approximately 300,000 in the following areas:
  - Saltscapes –Food & Travel (Ontario), Summer 2019 Issue
  - Bay Ferries Wood Island, Digby and Yarmouth
  - Visitor information centres
  - Tradeshows
  - Tour operators and wholesalers
- An E-version will also be available.
  - Preference for media and travel trade fam tours.
  - Enhanced profile on cbisland.com, including additional photos and option for video.
  - Featured experiences/experience packages, shared on <u>cbisland.com</u>, Facebook, Instagram and Twitter.
  - Top-tier sorting on all relevant listing pages of cbisland.com.
- A detailed analytics report on the partner's <u>cbisland.com</u> web content.